



CNCI NEWS BULLETIN

'Sri Lanka's Industrial News Letter'

PAGE 01

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CNCI Achiever Awards 2017 H E was the Chief Guest at Awards Ceremony

The colourful Awards Ceremony of CNCI **ACHIEVER AWARDS – 2017** was held on 17th August 2017 at Hotel Galadari, with a gathering of more than 500 participants. The Chief Guest on the occasion was His Excellency Maithripala Sirisena, President of the Democratic Socialist Republic of Sri Lanka.

Achiever Awards is a mega event, which has annually been organized by the Ceylon National Chamber of Industries – CNCI consecutively for 16 years. The Achiever Awards have been designed by the CNCI, the premier industrial chamber in the country, to promote industrial growth in the country by recognizing and rewarding those industrialists who have excelled in their businesses in all processes including quality standards, productivity, employee benefits, labour relations, environmental and social obligations etc. The ultimate purpose of recognizing them is to encourage these enterprises to reach further heights in their respective industries.

Addressing the Ceremony, His Excellency the President highlighted the invaluable role played by the CNCI in the promotion of industries in Sri Lanka and said their contribution to the growth of the national economy was commendable.

While encouraging the industrialists for their contribution towards the development of the country's economy, His Excellency remarked that certain groups in the country meet industrialists and provide wrong information about FTAs to create an image that the FTAs signed by the Government will badly affect the local industries.

The president assured that the Government will never sign any FTA that destroys the country's industries and the FTAs which will be signed by the Government with foreign countries will not cause harm in any way to locally manufactured products. Highlighting the importance of establishing the National Economic Council, H E further said that both President and Prime Minister have a massive plan to develop the country's economy to a greater extent in the next coming months.

Ven. Athuraliye Rathana Thero MP, Senior Advisor to H E the President and Hon. Arjuna Ranathunge, Minister of Petroleum Resources Development graced the occasion as Guests of Honour.

Highlights - CNCI Achiever Awards 2017





THE CNCI ACHIEVER AWARDS 2017

AWARD WINNERS

Extra Large Category - National Level

Manufacturing Sector

Gold	<i>Link Natural Products (Pvt) Ltd</i>
Silver	<i>Orel Corporation (Pvt) Ltd</i>
Bronze (Joint)	<i>Teejay Lanka PLC</i>
Bronze (Joint)	<i>Lanka Wall Tiles PLC</i>
Merit	<i>Jat Holdings (Pvt) Ltd</i>
	<i>Pussalla Meat Producers (Pvt) Ltd</i>
	<i>Wijaya Products (Pvt) Ltd</i>
	<i>Interpharm (Pvt) Ltd</i>
	<i>Central Industries PLC</i>
	<i>Trelleborg Lanka (Pvt) Ltd</i>
	<i>SMS Holdings (Pvt) Ltd</i>
	<i>Tasma Int. Multi Ser. (Pvt) Ltd</i>
	<i>Sierra Cables PLC</i>
	<i>CIC Agri Produce Export (Pvt) Ltd</i>
	<i>Lanka Tiles PLC</i>
	<i>Samson International PLC</i>

Service Sector

Gold	<i>SAW Engineering (Pvt) Ltd</i>
Bronze (Joint)	<i>Sri Lanka Telecom PLC</i>
Bronze (Joint)	<i>Lanka IOC PLC</i>

Extra Large Category - Provincial Level

Manufacturing Sector

Bronze	<i>Samson International PLC</i>
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Government Sector – National Level

Gold	<i>Litro Gas Lanka Ltd</i>
Bronze (Joint)	<i>Ceylon Petroleum Storage Terminals Ltd</i>
Bronze (Joint)	<i>National Live Stock Development Board</i>

Special Achievers Awards

- Trelleborg Lanka (Pvt) Ltd
- Sri Lanka Telecom PLC
- Lanka IOC PLC
- Litro Gas Lanka Ltd
- Ceylon Petroleum Storage Terminals Ltd.
- National Live Stock Development Board

CNCI Top 10 Awards

- Link Natural Products (Pvt) Ltd
- Orel Corporation (Pvt) Ltd
- Teejay Lanka PLC
- Lanka Wall Tiles PLC
- Jat Holdings (Pvt) Ltd
- Pussalla Meat Producers (Pvt) Ltd
- SAW Engineering (Pvt) Ltd
- Wijaya Products (Pvt) Ltd
- Interpharm (Pvt) Ltd
- Central Industries PLC

Large Category - National Level

Manufacturing Sector

Silver (Joint)	<i>Three Sinha Industries (Pvt) Ltd</i>
Silver (Joint)	<i>Leema Creations (Pvt) Ltd</i>

Service Sector

Crystal	<i>Asset Radio Broadcasting (Pvt) Ltd</i>
Silver (Joint)	<i>Balasooriya Hospitals (Pvt) Ltd</i>
Silver (Joint)	<i>Sripalie Contractors (Pvt) Ltd</i>
Bronze	<i>Venora Int. Projects (Pvt) Ltd</i>
Merit	<i>Tasma Int.Travels (Pvt) Ltd</i>

Large Category - Provincial Level

Service Sector

Gold	<i>Balasooriya Hospitals (Pvt) Ltd</i>
Gold	<i>Sripalie Contractors (Pvt) Ltd</i>

Medium Category – National Level

Manufacturing Sector

Bronze	<i>GB Coatings (Pvt) Ltd</i>
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Service Sector

Gold	<i>Dipra Engineers (Pvt) Ltd</i>
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Small Category - National Level

Manufacturing Sector

Gold	<i>Manisha Auto Engineers</i>
Bronze	<i>Madushani Plant Nursery</i>

Service Sector

Gold (Joint)	<i>Integrity Associates (Pvt) Ltd</i>
Gold (Joint)	<i>Perfect Business Solution Services (Pvt) Ltd</i>
Silver	<i>Sujith Auto Electricals (Pvt) Ltd</i>
Merit	<i>Oxford College of Business (Pvt) Ltd</i>
	<i>Apeksha Fertility Care (Pvt) Ltd</i>

Small Category - Provincial Level

Service Sector

Gold	<i>Sujith Auto Electricals (Pvt) Ltd</i>
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Micro Category – National Level

Gold	<i>AMI Montessori School</i>
Silver	<i>Aruna Engineering Industries</i>
Bronze	<i>Thisara Motors and Electricals</i>

Special Districts Awards

- Batti Inn (Pvt) Ltd
- Liyark Industries (Pvt) Ltd
- Jana Civil Engineering Constructions
- MK Bagging and Screen Printing
- Green Grass Hotel and Restaurant (Pvt) Ltd
- V. S. S. Gingelly Oil
- MAAS Engineering Enterprises



Member's Success Story..

Link Natural Products (Pvt) Ltd Won the Gold Award from CNCI Achiever Awards 2017



Link Natural Products became the **Extra- Large category National Level Gold Award winner** at the “**CNCI Achiever Awards 2017**” organized by the Ceylon National Chamber of Industries. This is the second consecutive year, the company won this award for its outstanding performance in the areas of quality standards, productivity, employee benefits, labour relations and social and environmental obligations.

The company Link Natural Products established in 1982, is driven by a challenging and inspiring corporate philosophy, namely that of providing an innovative range of herbal products for its consumers. These include, safe and effective health care products, Ayurvedic pharmaceuticals as well as personal care and wellness products. Current product range consist of over 200 products All these products are developed by effectively blending the wisdom of ancient Ayurveda with modern science and leading edge technology, measure well up to the highest international standards . Our products are meant to bring enhanced quality of life, good health and longevity to our consumers, both local and international.

Link Natural Products prides itself on its modern research and development facility. It enables and facilitates the maintenance of its high standards and total quality management across all its operations. The modern production facility of Link Natural Products is situated in the serene lush environs of Dompe. There, our many successful household brands including the super brand Link Samahan are produced. All our products are processed in accordance with ISO 9001, ISO 14001, HACCP and GMP certification.

Over the years the company has progressed to be the leading most reliable herbal healthcare company in the country and deserves the respect and admiration of consumers and all other stakeholders.

The passion for excellence which runs in the veins of every employee of Link Natural products has resulted in the company being recognized by prestigious awards. Over the years the company has progressed to be the leading most reliable herbal healthcare company in the country and deserves the respect and admiration of our consumers and all stakeholders.



BANKERS TO THE NATION

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Asset Radio Broadcasting (Pvt) Ltd (Neth FM) won the Crystal Award

CNCI ACHIEVER AWARDS 2017

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බවට "නෙත FM" පත්වෙයි



Asset Radio Broadcasting (Pvt) Ltd, **Large category National Level Crystal Award winner** at the “CNCI Achiever Awards 2017”. Any industry (either manufacturing or service), which, wins the Gold Award under the same category for three consecutive years, will receive the Crystal award in the third year and Crystal Award winners cannot participate in the contest for three years from the year in which they won the Crystal Award.

ASSET RADIO BROADCASTING (PVT) LIMITED commenced its commercial operations with its first Sinhala channel “NETH FM” on 3rd November 2005 with the motto, ‘Radio for Life’. Neth FM has opened the eyes of its listeners by developing creativity and visualization of the radio within a very short era which operates throughout 24 hours and caters to the entire family by broadcasting a wide variety of programmes that could touch on matters relating to everyday life styles of Sri Lankans – Religion, History, Culture, Science, Technology, Sports and Current Affairs. Which True Sri Lankans have been yearning for a radio station with this concept for decades, and now the Nations radio channel “Neth FM” has fulfilled the desires of the hearts of Sri Lankans.

Presently Neth FM the “Nations Radio” is rated as No. “2” and has a total listenership of more than 3 million according to the latest LMRB research – reports (Radio Market Survey by Lanka Market Research Bureau the officials in monitoring radio stations), and is particularly much popular on news, current affairs and other religious programmes. (i.e. our morning & evening news and “Meth Neth Pamula” (01st religious programme 9in the private radio industry) are rated as number”1”among all radio stations).

Generally, most radio stations in Sri Lanka focus solely on entertainment only but Neth FM stays true to its motto and develops the country through infotainment. ‘Neth believes that people should be empowered to develop their lives and values of society for the betterment of the country with a strong focus on social responsibility, Neth FM envisions itself to be the most dependable and innovate media partner, fostering true Sri Lankan spirit in the minds of the masses.

Neth FM encourages positive values whilst providing quality entertainment with accurate and reliable news, and informative programmes encompassing a range of subjects, Neth FM aims to enhance the knowledge of listeners, enabling them to become better citizens of the country. Neth FM was the first private radio station to place an emphasis on children’s programmes, to develop the mindsets of loving and caring families. By segmenting programmes psychologically, Neth FM was able to reach out to all listeners who wish to develop the country and was the pioneer private station to broadcast Bana, the trend that is now followed by other radio channels.

Having expanded business to another level, Neth FM functions its sister company FOX FM; an English radio channel benchmarking the radio waves bringing back good music and memories to an ardent listeners and also introducing to the local market with unique array of herbal products; teas and cosmetics as Tea 20 (Private) Limited, with the utmost scope of introducing natural healthy products to the society, we hope to differentiate our Tea 20 products with innovation yet hale and hearty. Travel Neth Holidays is the concept to take carefully planned pilgrimage tours ideal for travellers of all ages of diverse faiths, who seek those moments of bliss and solitude amidst environs that beckon some soul searching. Further MySite IT solutions under our parent company provide edge to IT solutions and web development.



How To Manage Your Time Easily...

Chances are good that, at some time in your life, you've taken a Time Management class, read about it in books, and tried to use an electronic or paper-based day planner to organize, prioritize and schedule your day. "Why, with this knowledge and these gadgets," you may ask, "do I still feel like I can't get everything done I need to?"

The answer is simple. Everything you ever learned about managing time is a complete waste of time because it doesn't work.

Before you can even begin to manage time, you must learn what time is. A dictionary defines time as "the point or period at which things occur." Put simply, time is when stuff happens.

There are two types of time: clock time and real time. In clock time, there are 60 seconds in a minute, 60 minutes in an hour, 24 hours in a day and 365 days in a year. All time passes equally. When someone turns 50, they are exactly 50 years old, no more or no less.

In real time, all time is relative. Time flies or drags depending on what you're doing. Two hours at the Department of Motor Vehicles can feel like 12 years. And yet our 12-year-old children seem to have grown up in only two hours.

Which time describes the world in which you really live, real time or clock time?

The reason time management gadgets and systems don't work is that these systems are designed to manage clock time. Clock time is irrelevant. You don't live in or even have access to clock time. You live in real time, a world in which all time flies when you are having fun or drags when you are doing your taxes.

The good news is that real time is mental. It exists between your ears. You create it. Anything you create, you can manage. It's time to remove any self-sabotage or self-limitation you have around "not having enough time," or today not being "the right time" to start a business or manage your current business properly.

There are only three ways to spend time: thoughts, conversations and actions. Regardless of the type of business you own, your work will be composed of those three items.

As an entrepreneur, you may be frequently interrupted or pulled in different directions. While you cannot eliminate interruptions, you do get a say on how much time you will spend on them and how much time you will spend on the thoughts, conversations and actions that will lead you to success.

Practise the following techniques to become the master of your own time:

Carry a schedule and record all your thoughts, conversations and activities for a week. This will help you understand how much you can get done during the course of a day and where your precious

moments are going. You'll see how much time are actually spent producing results and how much time is wasted on unproductive thoughts, conversations and actions.

1. Any activity or conversation that's important to your success should have a time assigned to it. To-do lists get longer and longer to the point where they're unworkable. Appointment books work. Schedule appointments with yourself and create time blocks for high-priority thoughts, conversations, and actions. Schedule when they will begin and end. Have the discipline to keep these appointments.
2. Plan to spend at least 50 percent of your time engaged in the thoughts, activities and conversations that produce most of your results.
3. Schedule time for interruptions. Plan time to be pulled away from what you're doing. Take, for instance, the concept of having "office hours." Isn't "office hours" another way of saying "planned interruptions?"
4. Take the first 30 minutes of every day to plan your day. Don't start your day until you complete your time plan. The most important time of your day is the time you schedule to schedule time.
5. Take five minutes before every call and task to decide what result you want to attain. This will help you know what success looks like before you start. And it will also slow time down. Take five minutes after each call and activity to determine whether your desired result was achieved. If not, what was missing? How do you put what's missing in your next call or activity?
6. Put up a "Do not disturb" sign when you absolutely have to get work done.
7. Practice not answering the phone just because it's ringing and e-mails just because they show up. Disconnect instant messaging. Don't instantly give people your attention unless it's absolutely crucial in your business to offer an immediate human response. Instead, schedule a time to answer email and return phone calls.
8. Block out other distractions like Facebook and other forms of social media unless you use these tools to generate business.

Remember that it's impossible to get everything done. Also remember that odds are good that 20 percent of your thoughts, conversations and activities produce 80 percent of your results.

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Economic Performance

Economic Indicators - Latest Available

Economic Activity	Annual - 2016 (a)					
	(Rs. Mn)		(Growth Rate %)		(Contribution to Growth %)	
	2015(b)	2016	15/14(b)	16/15	2015(b)	2016
Agriculture	670,106	641,943	4.8	-4.2	7.6	-7.4
Industry	2,264,673	2,416,276	2.1	6.7	11.5	40.1
Services	4,883,444	5,087,452	5.7	4.2	66.5	54.0
Taxes less subsidies on products	815,667	866,355	7.5	6.2	14.3	13.4
GDP	8,633,890	9,012,026	4.8	4.4	100.0	100.0

Exchange Rates - 25th August 2017

Daily exchange rates		25 - 08 - 2017
Currency	Buying Rate (Rs.)	Selling Rate (Rs.)
Dollar (USA)	151.0700	154.8700
Pound (UK)	192.9000	199.4500
Euro (EU)	176.5800	183.2100
Franc (Switzerland)	154.8800	161.0700
Dollar (Canada)	119.3300	124.0300
Dollar (Australia)	118.1900	123.4200
Dollar (Singapore)	110.4400	114.4900
Yen (Japan)	1.3711	1.4228
Renminbi (China)	22.4400	23.5300

Daily Exchange Rates 2005 - 2006 >>

Central Bank of Sri Lanka

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Event Calendar...

LOCAL EVENTS

BUILDCOM 2017 *An Effective Marketing Platform and an interactive industry forum. Sri Lanka Buildcon 2017 is the leading Architecture, Construction, Building Materials, Engineering, Innovation, Interiors and Design trade event. BMICH at Friday, 08 September 2017, Saturday, 09 September 2017 and Sunday, 10 September 2017 at 10:00 AM onwards*

INTERNATIONAL GEM & JEWELLRY SHOW *Held annually in Colombo since 1991 with state and private sector patronage, FACETS Sri Lanka 2017, the 27th International Gem & Jewellery Show will have hundreds of local and foreign exhibitors showcasing their gem and jewellery products and a large number of influential trade visitors from around the world, which promises a 'Bigger & Better' FACETS Sri Lanka 2017 than ever before. Whether you are a buyer, a visitor or an exhibitor, this is the one event you should put down on your diaries. At BMICH on 31st Aug- 4th Sep 2017, 10.00am onwards.*

SRILANKA INTERNATIONAL ROOFING AND FACADES EXPO *Sri Lanka Roofing & Façade Expo will challenge perceptions, invigorate knowledge and advance progress in the facade community, reaching every corner of Sri Lanka design sector. This commercially-driven business platform will bring together senior professionals including developers, architects and consultants from across the region. At BMICH on 08th - 10th Sep 2017, 10.00am onwards.*

MED HACK 2017 *aims to bring medical & health professionals together with tech experts & problem solvers to address the challenges faced by the Sri Lankan health sector. At Trace, Expert City, on 09th and 10th Sep 2017 at 9.00am onwards.*

SRILANKA WOOD INTERNATIONAL EXPO *5th Sri Lanka Wood International Expo 2017 from 8th - 10th September 2017 at Bandaranaike Memorial International Conference Hall.*

FUTURE TECH 2017 *will be held at Monarch Entertainment on 30th September 2017.*

INTERNATIONAL EVENTS

THE HOTEL SHOW DUBAI 2017 - *will be held on 18 - 20 September 2017 at Dubai World Trade Centre.*

Dubai has redefined the hospitality and leisure market for the region and the world, bringing innovation and new ideas to the sector. As the city has emerged as one of the world's foremost travel and tourism destinations, the Hotel Show Dubai has been there at every step, proudly serving the region's hospitality industry for 18 years.

From GMs and owner/operators, through to procurement managers, designers and the all important frontline hospitality personnel, the event - hosted during The Hospitality Week and alongside The Leisure Show, Gulf host and Specialty Food Festival – offers 50,000 sector professionals and unmissable opportunity to find out about the latest products, ideas and trends shaping the industry's future.

FIRE INDIA MUMBAI 2017 *for more than 16 years, Fire India has been a premium exhibition where strategies are formed, networking blends with business and new ventures are set. Fire India is an outstanding trade event for the fire & safety industry across the Asia Pacific region. It will be held on 07 - 09 September 2017 at Bombay Exhibition Centre, Mumbai, India*



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